



*Making Ideas Fly*

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## PARTICIPANTS FEEDBACK:

- \* *Fascinating, exciting! Thank you a lot Niko! Probably most inspiring course I had up to now!*
- \* *Super! Especially practical things in the class.*
- \* *Excellent dynamic, much needed knowledge. Many real life examples made it more tangible. Thanks!*
- \* *Very interesting and educational experience. I loved the teaching method!!!*
- \* *Lot of resources engaged for this course and with great result! Refreshment in program. Great Topics opened and very well explained.*
- \* *Great Insight!*
- \* *Really great. Exceeded all my expectations. Challenged my thinking a lot.*
- \* *Great experience!*
- \* *Different perspective for sure!*
- \* *Thank you very much. Highly interactive and intense. Lot of knowledge obtained through direct examples.*
- \* *Niko is very talented and intelligent, he should have more time in the program.*
- \* *Niko is great, innovative, challenging.*

## Speaking | Educating Experience

- 2009**-ongoing • Visiting Professor at MBA & Master program, **ESSCA-École Supérieure des Sciences Commerciales d'Angers**, Starting New Ventures, Doing Business in East Europe
- 2007**-ongoing • Professor at Executive MBA, GMP, YMP, DEMP, **IEDC-Bled School of Management** Creating Venture Opportunities, Marketing, Business Communication, Entrepreneurship Leadership
- 2000**-ongoing • Guest Speaker/Lecturer in **19 Countries** (Albania, Austria, Bosnia, China, Croatia, Estonia, France, Hungary, Ireland, Japan, Latvia, Lithuania, Macedonia, Montenegro, Russia, Spain, Serbia, Turkey, Ukraine)
- 2000**-ongoing • Helping clients with innovative Executive Education from top global and regional companies **Coca Cola, Astra Zeneca, Lidl, Telekom Slovenije, Lek, CRANE, SBAN, EBAN, etc.**

## Top Work Experience

- 2017**-ongoing • Advisor & Lead Investor & Board of Directors, **Datafyll** - IT Staffing Solutions
  - 2016**-ongoing • Member of the Board, **Slovenia Business Angels & Active Business Angel Investor** in Optiprint, Everet Group, Sosed, VentureLab, E-Hub, AP&Partners, etc.
  - 2016**-ongoing • Member of the Supervisory Board, **MDS IT d.d.**, Innovative printing technologies
  - 2015**-ongoing • Founder, **THE SLOVENIA International Publishing House**
  - 2007**-ongoing • Co-Owner & Director, **InYourPocket**, 200+ city guides, top 10 world guides by The Times magazine
  - 2001**-ongoing • Owner, **IQbator**, first private virtual incubator in the SEE region
  - 2010-2016** • CMO & Development Director, Member of the Board of Directors, **Everet Group** turnaround, expansion & exit of a regional leader Co. in selective cosmetic distribution
  - 2010-2012** • Member of the Board of **Business Angels Venture Fund of Slovenia**
  - 2007 - 2010** • Program Director, **IEDC-Bled School of Management**, Slovenia
  - 1999-2007** • Co-Owner & CMO **Teletip**, Liechtenstein
  - 2003-2004** • Executive Marketing Director, Professor & Consultant, **GEA College**, Slovenia
- Marketing & Sales Consultant** for more than 60 regional clients

## Publications

Executive Editor of bestseller »**The Slovenia Book**«, 2015, 2016, 2017  
 Co-Author of the first book about **Venture Capital** in the SEE region; Tvegani kapital: Si upate tvegati?, 2001  
 Author of several **Education books, Textbooks, Reports & Articles**, 2001-2016

## Professional | Personal Development

**PhD** - IEDC-Bled School of Management, Slovenia & University of Amsterdam, the Netherlands, 2009-ongoing  
**EECPCL** – Harvard Business School, Boston, USA Entrepreneurship/Entrepreneurial Studies, 2007  
**MSc** in Entrepreneurship – University of Ljubljana, Faculty of Economics, Slovenia, 1999-2003  
**BSc** in Economics, University of Ljubljana, Faculty of Economics, Slovenia, 1988-1991

## Awards

**Investor of the year** – finalist, Global Startup Awards Network - **Central European Startup Award**, 2016  
**IAMPRO MBA Award** for Entrepreneurship/Venture 2016  
**IAMPRO MBA Award** for Outstanding Performances, 2015  
**Nikola Tesla International Competition Award**, Smiljan, 2014

## Languages

**English** - fluent spoken and written  
**Serbian, Croatian** - fluent spoken and written  
**German, Italian** – written

